

*The VitalLife Experience*

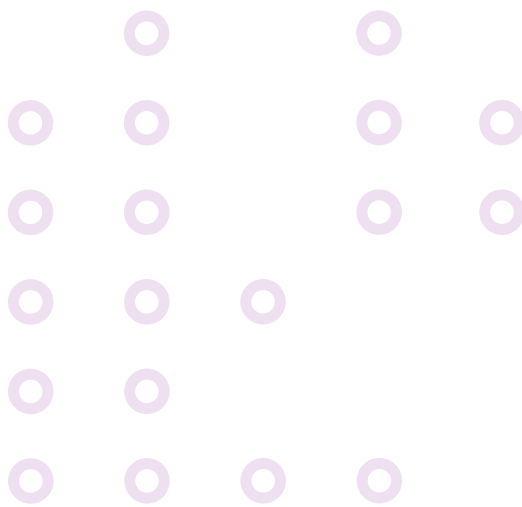
**SEMINAR**

**2018**



• **Innovation** • **Sustainability** • **Freedom**

**Effective strategies to maximize patient's results, passive income, and personal freedom**



**September 20th - 23th**



○ **Premier Research Labs**  
3500 Wadley Pl, Austin, TX 78728

To register please visit  
<https://conta.cc/2Mr4Gw2>

# THE VITALIFE EXPERIENCE SEMINAR SCHEDULE OF EVENTS

## THURSDAY

**6:00 PM** – Davis Jaspers - Round table dinner discussion on weight loss in America. "How can we reverse the weight epidemic in America?" There will be a catered meal at PRL for this event. Please bring \$25 for the meal.

## FRIDAY

**8:00 – 8:45am** – Registration

**8:45 – 9:00am** – Davis Jaspers - Welcome and Overview

**9:00 – 10:00am** – Davis Jaspers - *Why VitaLife?* Introduction to the weight loss industry and VitaLife. Why the weight loss business model is broken and the innovative solutions to create a sustainable future.

**10:00 – 10:15am** – Davis Jaspers - *The Best Weight Loss Journal Ever!* Creative innovation session showcasing the new indestructible, reusable, changeable, and income generating weight loss and wellness journal.

**10:15 – 10:25am** – Break - - - - -

**10:30 – 11:30am** – Dr. Cook, OMD - *How does Zyto Work?* A discussion of the science behind biocommunication technology. This will include discussions of the advantages of rapid data collection, vectoring, and piecing seeming disparate elements together to get a more holistic perspective on health, disease, and healing.

**11:30 – Noon** – Dr. Cook, OMD - Question/answers about Zyto technology.

**Noon – 1:00pm** – Lunch - - - - -

**1:30 – 2:30pm** – Nick Labinsky - *Your Supplement Beyond the Certificate of Analysis.* A lecture examining the most sophisticated and scientifically accepted methods of supplement analysis. This discussion will equip the practitioner to know what to look for in safety and efficacy as well as proof of purity, integrity and potency in their dietary supplement line of choice. You will be empowered with an in-depth comprehension of the product quality beyond the label, revealing some of the most innovative analytical techniques that are being used in the industry, so you can select the highest standard of quality in supplements.

**2:30 – 3:45pm** – PRL Tour - Everyone is invited on a tour of the Premier Research Labs facility. Find out why PRL supplements are the best in the world as everyone is invited to a behind the scenes look at the manufacturing process and quality control elements in place by PRL. Please wear closed-toed shoes for the tour.

**3:45 – 4:00pm** – Break - - - - -

**4:00 – 5:30pm** – Dr. Cook, OMD - *Emotions and Weight Loss.* Maintaining healthy weight is often made difficult because of the emotions that drive body shape and food choices. It's all about perception. In this 90-minute presentation Dr. Cook, OMD will discuss perception and demonstrate ZYTO's EVOX and how it is used to quickly and effectively reframe perception, thus overcoming the 'internal saboteurs' to losing weight.

**5:30 – 5:45** – Davis Jaspers - Recap of the day and how to get started with VitaLife.

## SATURDAY

8:55 – 9:00am – Davis Jaspers - Welcome and overview for the day

9:00 – 9:30am – Jordan Adler - *The Power of Networks and Relationships Part 1: How meeting people, connecting people and appreciating people can triple your referral business overnight.*

9:30 – 11:00am – Davis Jaspers - *Using Seminars to Market Step by step solutions to run and execute a seminar with excellence.*

11:00 – 11:15am – Break - - - - -

11:15 – 12:00pm – Jordan Adler - *Using Common Kindness and Appreciation to Insure Clients Come Back and Tell Others* How a simple technology that costs less than \$3 a day can help people remember you when they need you.

12:00 – 1:00pm – LUNCH - - - - -

1:00pm – 1:30pm – Jordan Adler - *The Power of Networks and Relationships Part 2: How meeting people, connecting people and appreciating people can triple your referral business overnight.*

1:15 – 1:45pm – Vince Han - *How to Get the Most Out of HAL.* HAL (Holistic Alternative Lifestyle) is the VitaLife automated artificially intelligent texting and accountability system. Vince Han is the founder of Mobile Coach and will be demonstrating how to use HAL to the max.

1:45 – 2:00pm – Vince Han - HAL Q & A

2:00 – 2:15pm – Break - - - - -

2:15 – 3:15pm – Davis Jaspers - *The Art of Closing.* How to overcome objections to get your close rate over 80%.

3:15 – 3:45pm – Davis Jaspers - *Close Demonstration.* Davis will do a live role-play close including a live demonstration on how to overcome objections using the correct body language, voice tenor, and care.

3:45 – 5:00pm – Davis Jaspers - *Break out Session.* Role-play closing in groups.

5:00 – 6:00pm – Davis Jaspers - *Strategies for Successful Expos.* Why your last expo failed and how to generate qualified leads at your booth. This will be a live interactive presentation where Davis will show you his recommended booth set up, what to say, who to hire, and how to turn expo events into revenue generators.

## SUNDAY

9:00 – 10:00am – Davis Jaspers - *A Look at Anthropometrics.* Ways to measure body composition and how to interpret the data. What do all these numbers from my Tanita device mean?

11:15 – 12:30pm – Davis Jaspers - *BCA Training 101.* Davis will go over how to handle any BCA situation, as well as the standard goal for a VitaLife BCA. Davis will also go through tips and tricks to get your BCA time down to 7 minutes.